

ANDREW D. ULLMANN

FOUNDER · PRODUCT & OPERATIONS LEADER

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\$114.9M ANNUALIZED SAVINGS	1.6M DASHERS SUPPORTED	10x RELEASE THROUGHPUT	2x FOUNDER
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PROFILE Two-time founder and product leader. Eleven years experience building startups, creating new verticals and shipping platforms at scale including marketplace support for 1.6 million Dashers, academic planning tools for 100,000+ students, and a production LLM pipeline.

- EXPERIENCE**
- Airgetlam Labs (Candid)** · Founder APR 2026 — PRESENT

 - Built consumer healthcare platform from ideation to architecture, code, compliance, and monetization.
 - Architected LLM pipeline for plans, bills, and EOBs held to 90%+ citation-verified bar.
 - Designed and built corroboration engine to amortize AI spend cost while increasing citation grade to 99%.
- SFR3 Fund** · Senior Director of Operations JUL 2025 — APR 2026

 - Built firm's AI performance evaluation platform across Leasing, Retention, Support, and Utilities.
 - Stood up firm's first centralized automated call center and automated ~\$400K/yr in utility billback.
- Fora** · Director of Product Operations NOV 2023 — JUL 2025

 - Restructured Engineering, Product, and Design teams and processes to reduce release times -23%.
 - Shipped AI spam-deflection and fraud tooling increasing agent output +71%.
 - Owned Growth, Product Ops, Vendor Ops, and Support delivering +32% membership growth and +56% in throughput.
- Stellic** · Head of Product JUN 2022 — OCT 2023

 - Restructured 65-person product and engineering org decreasing lead time -28.
 - Led company wide rework of product and engineering processes to increase shipping velocity +240%.
 - Owned degree-management and enrollment roadmap serving 100,000+ students.
- DoorDash** · Senior Product Manager AUG 2019 — MAY 2022

 - Owned the support platform behind 1.6M Dashers and 24,000 agents saving \$82M annually.
 - Led \$101M+ of RFPs across CCaaS, workforce, and quality management increasing automated support tasks +56%.
 - Grew release throughput nearly 10x, from 107 to 1,049 releases per year.
- Walmart.com** · Product Manager II APR 2017 — AUG 2019

 - Directed 41 people across 5 departments to scale Enterprise Logistics reducing cost -40%, +\$30M/yr.
 - Launched the Automotive B2B storefront in 4 months; \$4.5M booked in Q1.
- Bee** · Founder & CEO JUL 2015 — APR 2017

 - Grew to 16 people and 3 shipped ad-tech platforms in 11 months; won the USC Iovine Prize.

SKILLS Inference Cost Optimization LLM Application Architecture Anthropic API Next.js 0 to 1 Product Development Platform Product Management Amazon Lex Google Cloud Platform SQL Vercel Salesforce Salesforce Flows

EDUCATION University of Southern California

B.S. Economics · B.A. French Literature · B.A. Law, History & Culture